

MICRONICS JAPAN CO., LTD.

November 22, 2011



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Today's Agenda

1. Financial Summary for the FY Ended September 30, 2011

Naoko Fujisaki
Senior Managing Director
General Manager of Corporate Planning Office

2. Summary of New Medium-term Management Plan

Masayoshi Hasegawa
Representative Director and President

3. Q&A



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Consolidated Financial Results

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(JPY MM)

	FY2010 (2010/9)	FY2011 (2011/9)	YoY % Change	Main Factors	FY2011	
					Initial estimate	May 12 estimate
Net Sales	24,715	29,049	17.5%	Sales prices fell due to the strong yen and tougher competition. Net sales came in roughly as anticipated, but profit margin declined.	30,000	29,000
Cost of goods sold	17,405	20,938	-		-	-
Gross Profit	7,310	8,111	11.0%		-	-
SG&A expenses	6,890	7,183	4.2%	JPY 2,570MM in R&D costs and JPY500MM in service costs, etc.	-	-
Operating Income	419	928	121.1%		2,000	1,400
Non-operating income	103	240	-		-	-
Non-operating expenses	433	247	-	JPY 100MM in interest paid and JPY 80MM in exchange losses, etc.	-	-
Ordinary Income	89	921	931.7%		1,800	1,200
Extraordinary income and expenses	382	(210)	-	JPY 300MM in impairment losses and JPY 40MM in plant closure costs, etc.	-	-
Income Before Income Taxes	472	711	50.6%		-	-
Income taxes	290	3,381	-	JPY 3,090MM reversal of differed tax assets	-	-
Minority interests	6	167	-		-	-
Net Income (Loss)	175	(2,837)	-		1,100	750

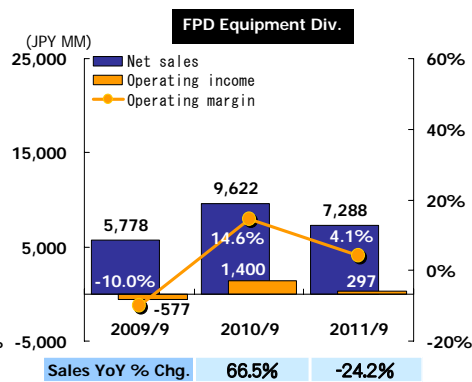
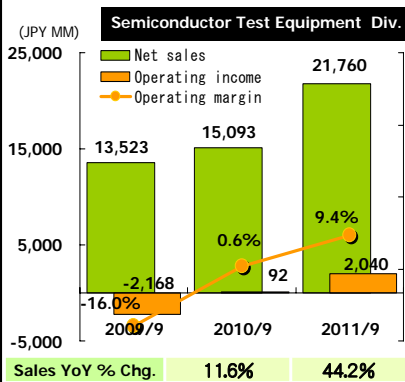
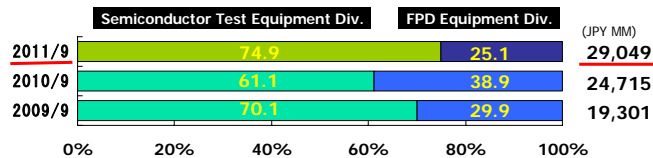


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Segment Information

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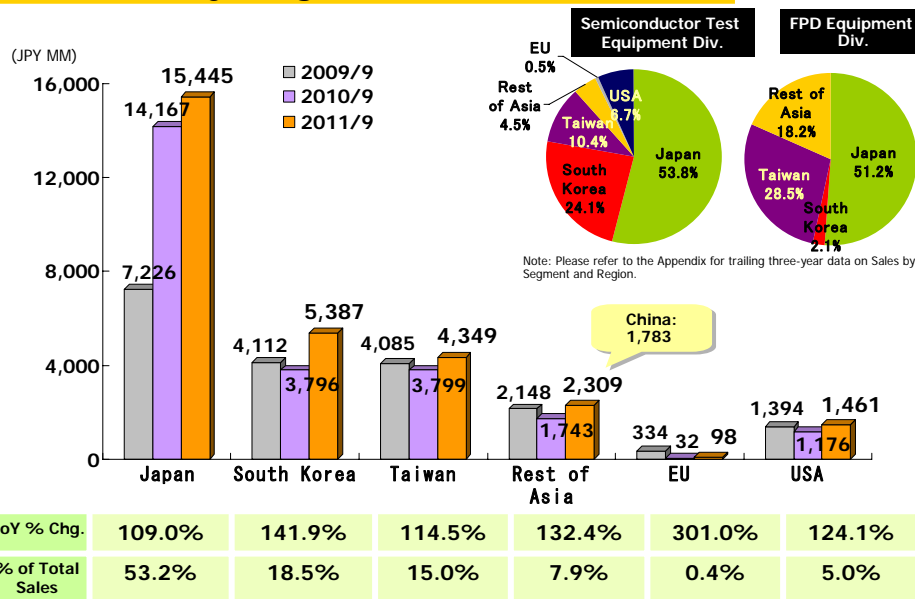


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Net Sales by Region

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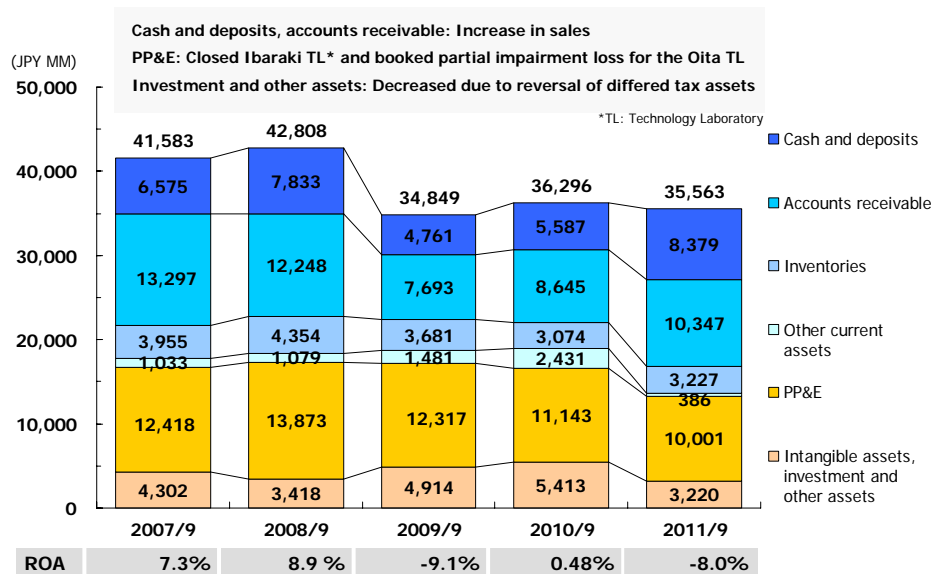


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Balance Sheet -Assets-

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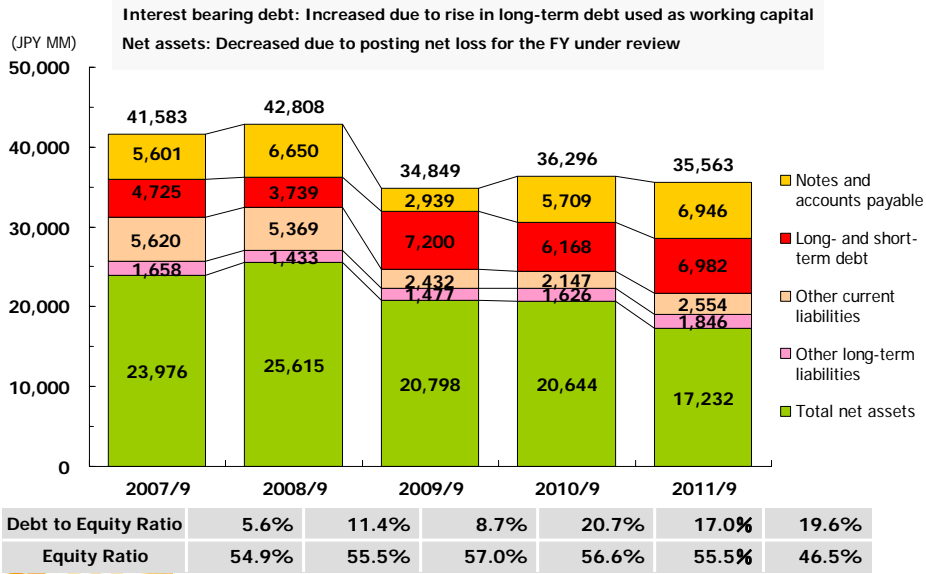


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Balance Sheet –Liabilities and Net Assets–

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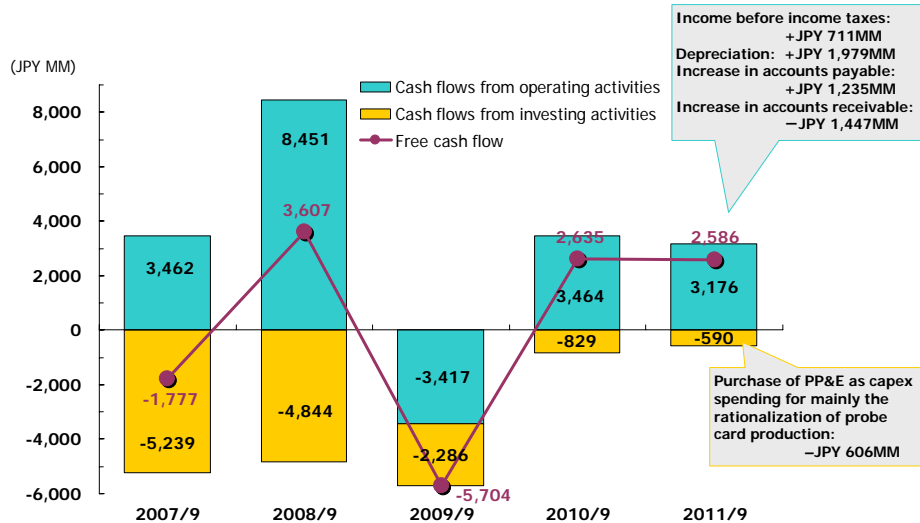


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Cash Flow Statement

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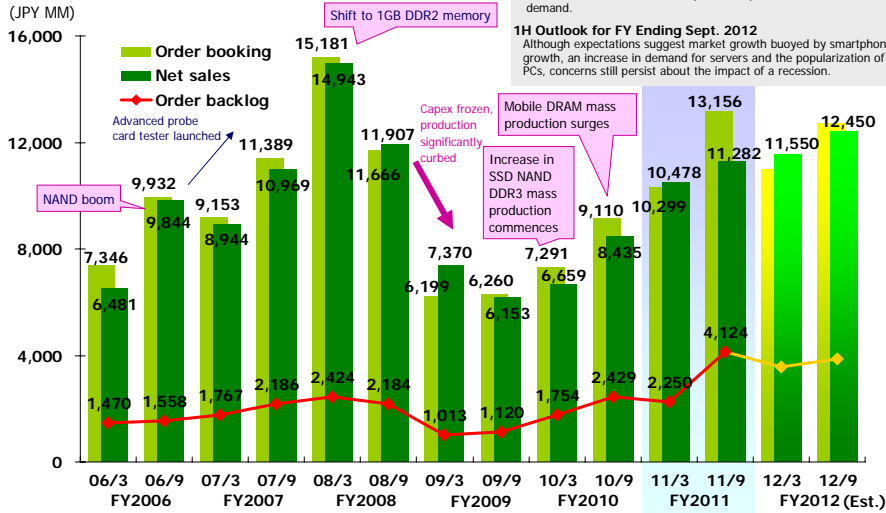
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Sales and Order Bookings

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Semiconductor Test Equipment Div.



2H Results for FY Ended Sept. 2011 **Operating Environment**

Overall the market entered into an adjustment phase as consumption growth failed to appear for end products such as smartphones. However, NAND, SoC for specialized applications and microcomputers saw a rebound after the Great East Japan Earthquake downturn as well as firm demand.

1H Outlook for FY Ending Sept. 2012

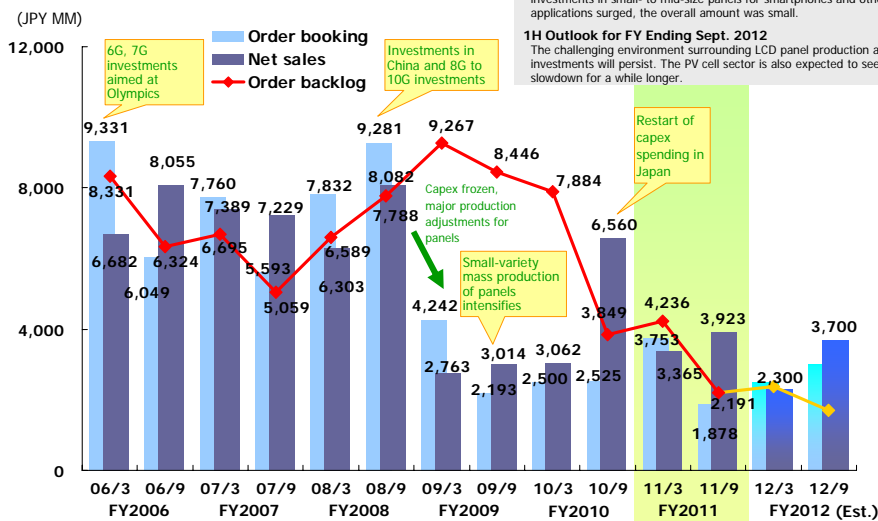
Although expectations suggest market growth buoyed by smartphone growth, an increase in demand for servers and the popularization of new PCs, concerns still persist about the impact of a recession.



Sales and Order Bookings

Probing the Future

FPD Equipment Div.



2H Results for FY Ended Sept. 2011 **Operating Environment**

The environment deteriorated further amid stagnate investments in large panels and postponements in organic EL investments. Although investments in small- to mid-size panels for smartphones and other applications surged, the overall amount was small.

1H Outlook for FY Ending Sept. 2012

The challenging environment surrounding LCD panel production and investments will persist. The PV cell sector is also expected to see a slowdown for a while longer.

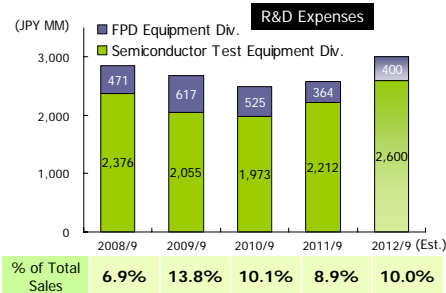


R&D Expenses, Capex and Depreciation

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◇ R&D Expenses (JPY MM)

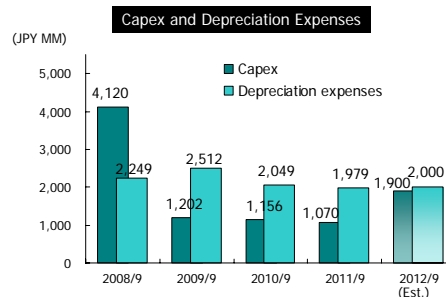
	FY2011 (2011/9)	FY2012 (2012/9) Forecast		
		1H	2H	Full-Year
Semiconductor Test Equipment Div.	2,212	1,400	1,200	2,600
FPD Equipment Div.	364	300	100	400
Total	2,576	1,700	1,300	3,000
Ratio to sales	8.9%	—	—	10.0%



◇ Capex and Depreciation Expenses (JPY MM)

	FY2011 (2011/9)	FY2012 (2012/9) Forecast		
		1H	2H	Full-Year
Capex	1,070	1,400	500	1,900
Depreciation expenses	1,979	1,000	1,000	2,000

Capex totalled JPY 500MM, including new plant construction by South Korean subsidiary MEK (launch planned for Jan. 2012)



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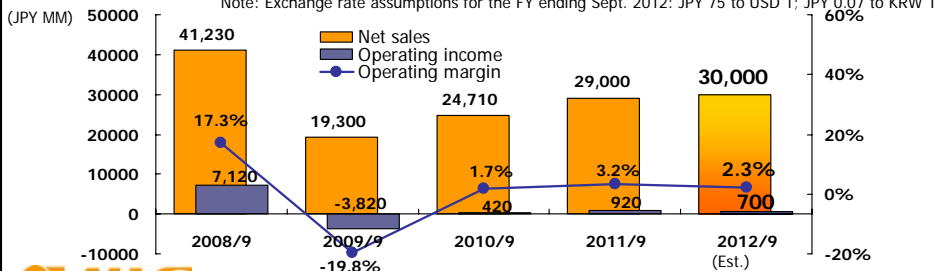
Business Performance Estimate

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(JPY MM)

	FY2011 (2011/9) Results			FY2012 (2012/9) Forecast			YoY % Change
	1H	2H	Full-Year	1H	2H	Full-Year	
Net Sales	13,843	15,206	29,049	13,850	16,150	30,000	3.3%
Semiconductor Test Equipment Div.	10,478	11,282	21,760	11,550	12,450	24,000	10.3%
FPD Equipment Div.	3,365	3,923	7,288	2,300	3,700	6,000	-17.7%
Operating Income	580	348	928	(100)	800	700	-24.6%
Ordinary Income	522	399	921	(200)	700	500	-45.7%
Net Income	375	(3,212)	(2,837)	(300)	600	300	—
Cash Dividends Per Share (Yen)	—	—	10	—	—	10	—

Note: Exchange rate assumptions for the FY ending Sept. 2012: JPY 75 to USD 1; JPY 0.07 to KRW 1

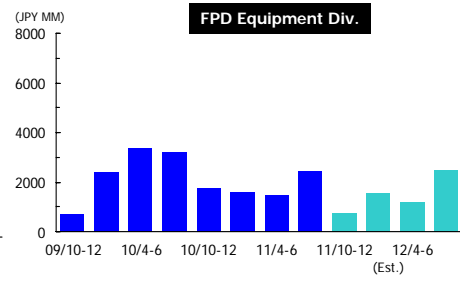
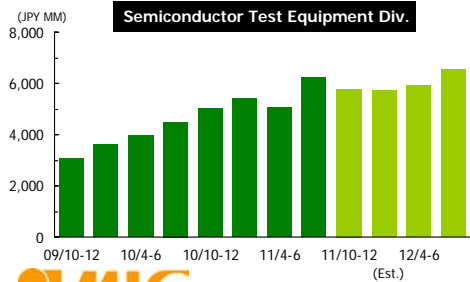
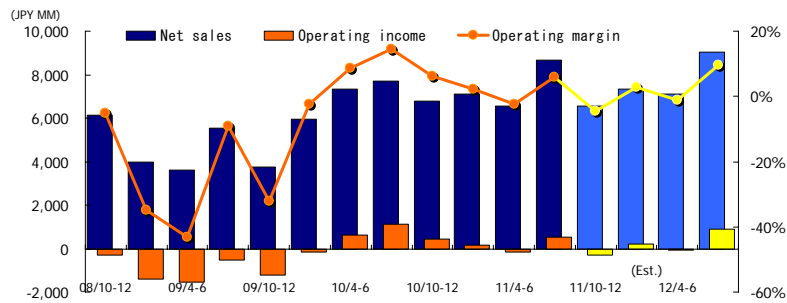


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Quarterly Outlook

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Summary of Earnings Results and Outlook

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- The Semiconductor Test Equipment Div., saw strong orders and sales, but suffered from a drop in profitability due to the strong yen and lower sales prices amid tougher competition.

Device production adjustments that began around the end of August 2011 are expected to continue for a while. We plan to boost sales through aggressively capturing demand for Logic outside of Japan as well as NAND.
- FPD Equipment Div. earnings were affected by a drop in orders and decline in production utilization rate attributable to the extended downturn of the large panel market.

Given the stagnation seen in the LCD market, we plan to expand the number of our "post-probe business" products, such as equipment for touch panel films and equipment that helps improve yield and rationalize production of automatic image quality testing equipment and repair equipment.
- Rationalized production bases
 - Closed Ibaraki TL, consolidating work at the Aomori Plant
 - Moved the Oita TL FPD manufacturing line to the Aomori Matsuzaki Plant
 - Merged South Korean subsidiary MDK with MEK by absorption
- Reversal of deferred tax assets

◇ Effects from reduction in fixed costs
 Ibaraki TL running costs: JPY 200MM/year
 Oita TL PP&E depreciation amount: JPY 30MM/year



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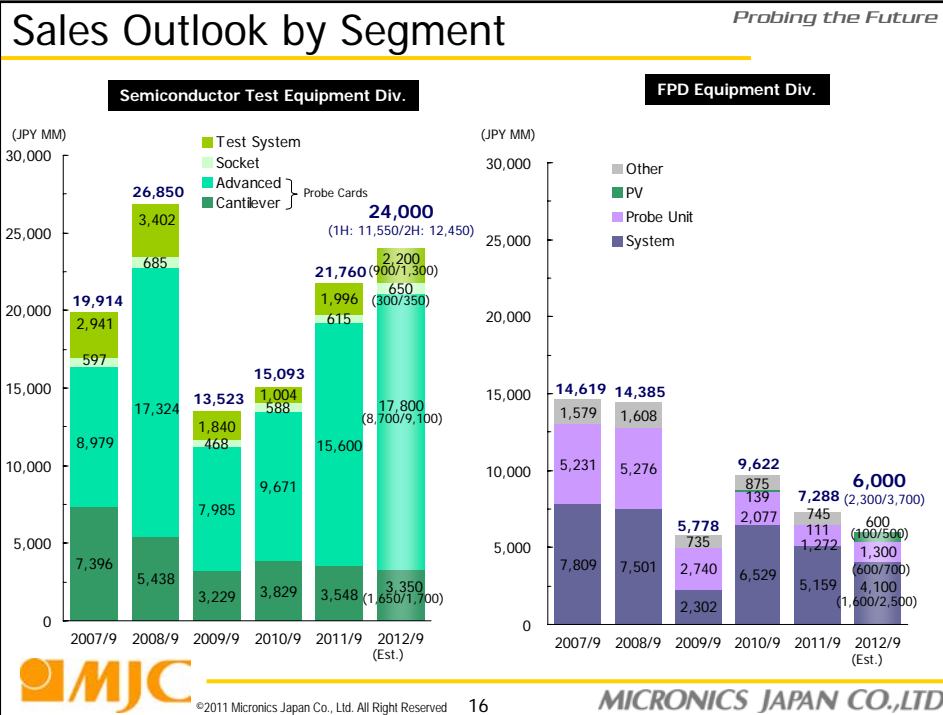
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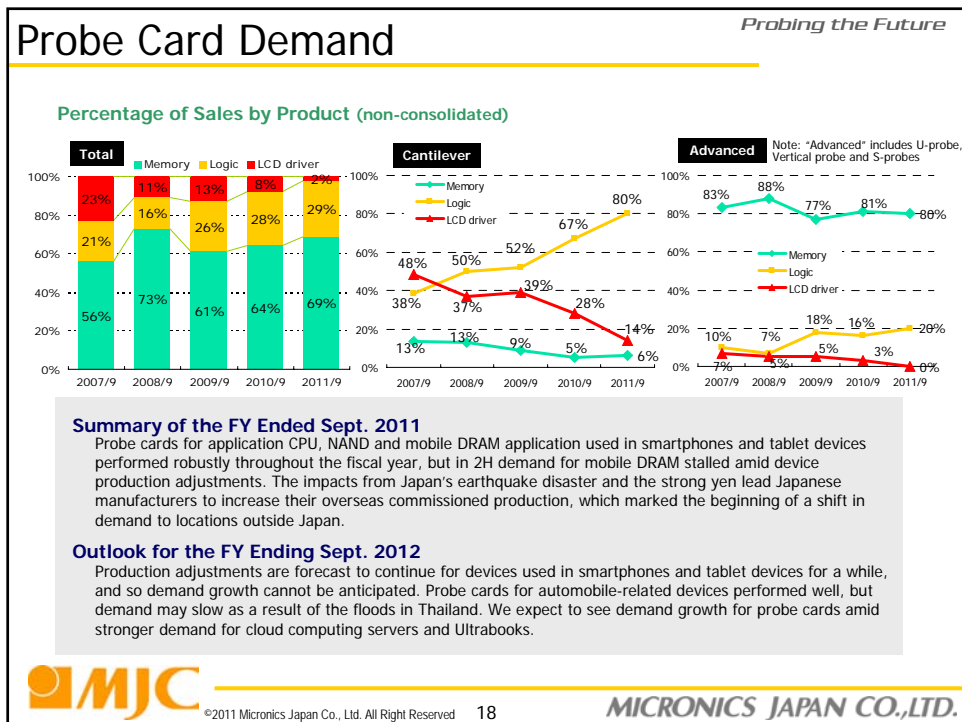
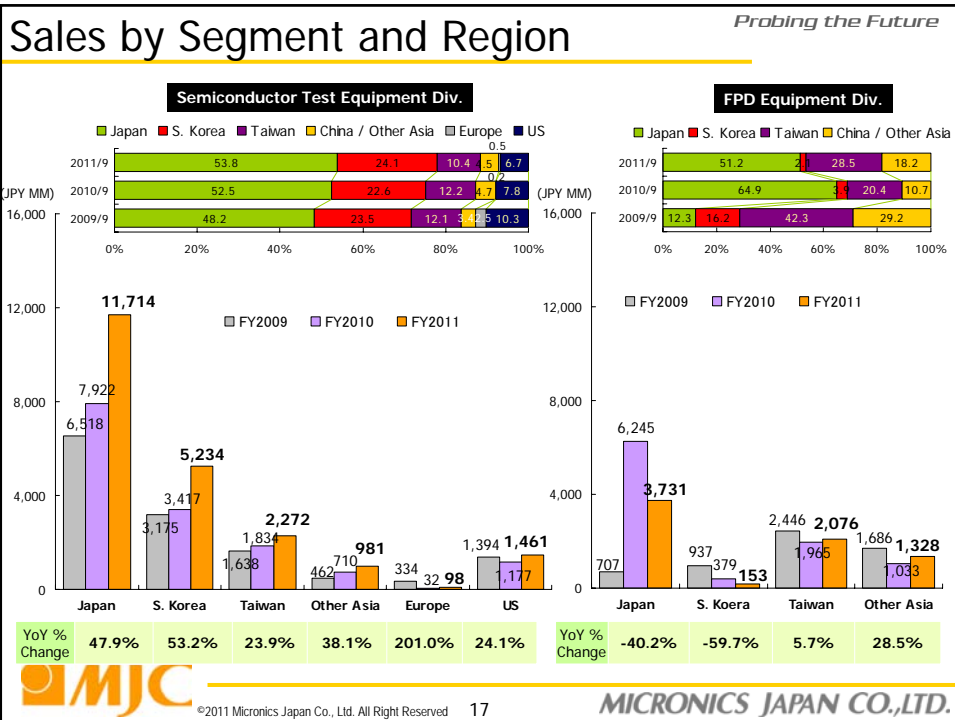
Appendix



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Cantilever Probe Cards (Non-Consolidated)

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	01/9	02/9	03/9	04/9	05/9	06/9	07/9	08/9	09/9	10/9	11/9
Production quantity YoY % Chg.	3.0	-15.6	20.7	25.8	-8.9	6.4	-4.1	-25.8	-39.5	30.5	-12.1
Unit price YoY % Chg.	-4.0	-12.8	-5.3	-1.5	-1.1	3.0	0.3	-6.2	-5.9	-2.4	-3.9

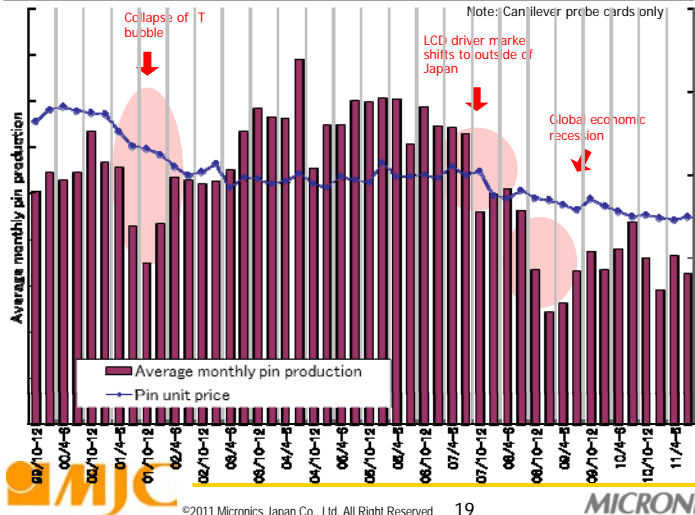
FY Ended Sept. '11

Average Monthly Pin Production: Down 12.1% YoY
 Pin Unit Price: Down 3.9% YoY

Summary of Market Conditions to Date and Future Outlook

Rather volatile fluctuations seen in demand in the wake of the Great East Japan Earthquake. Prices remained relatively flat.

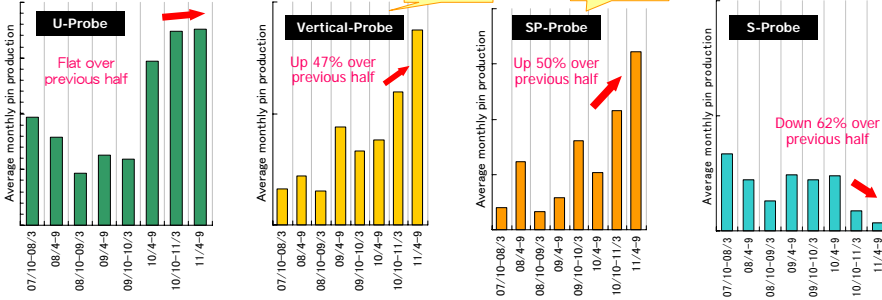
- Demand set to gradually contract due to an increase in overseas commissioned production by Japanese manufacturers and the shift to vertical probe cards.



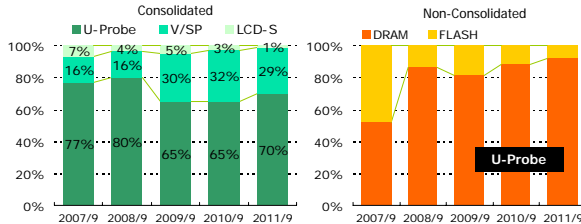
Advanced Probe Cards

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Interim Production Data (non-consolidated)



Percentage of Sales by Product

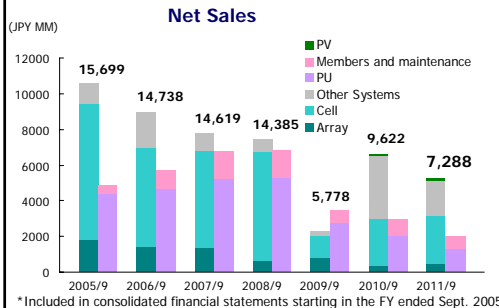


Summary of FY Ended Sept. 2011 and Outlook for FY Ending Sept. 2012

- U-probe overall performing solidly for the mobile DRAM and 4G all-purpose DRAM segments, but the effects of device production adjustments started in the summer have become more noticeable. Sales for DRAM were flat, but we plan to increase sales for NAND.
- Vertical seeing an increase in demand for ACPU. This trend is expected to continue going forward. Vertical sales should increase for automobile applications and from our efforts to capture more customers outside of Japan.
- S-probe is expected to see continuing downturn in demand going forward.



FPD Market Environment and Overview by Product

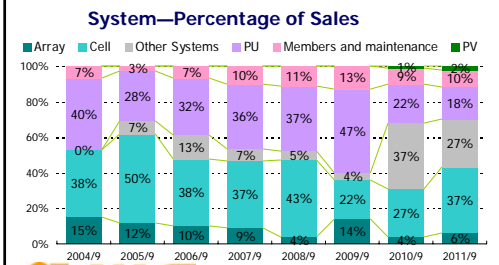


Summary of FY Ended Sept. 2011

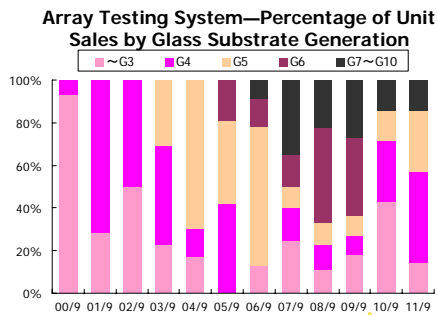
- 1H orders and sales centered on equipment for new lines in China, increased capacity in Japan, other 3D and equipment for digital signage, but in 2H investments were nearly frozen due to the extended downturn in large panels. Investments for small- and mid-sized panels were started, but they were not enough to cover the shortfall.
- Probe units continued to see depressed demand given the effects of large panel production adjustments.

Outlook for FY Ending Sept. 2012

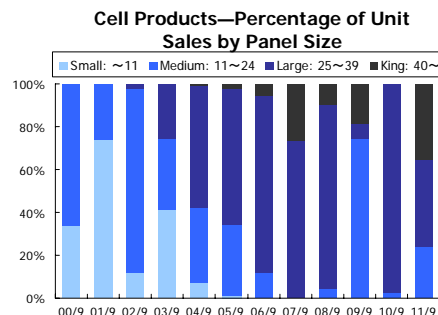
- Although investments will be seen in small- and mid-sized panels, the size of these investments will remain small, so the downturn in equipment demand is expected to continue.
- Demand can be expected from touch panels and organic EL panels, etc.
- We will expand our presence in South Korea around the new plant at our South Korean subsidiary scheduled to come on line in January 2012.
- PV is the first market where we expect a recovery.



FPD Product Overview



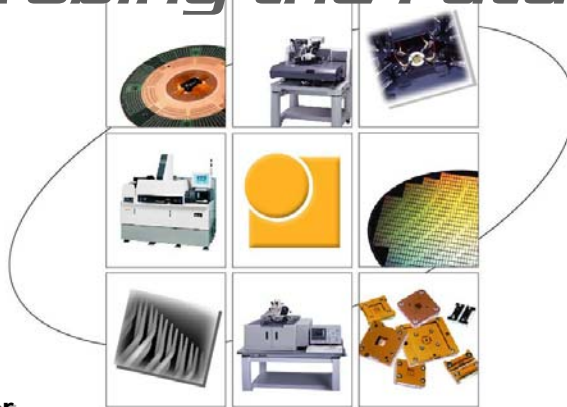
Sales centered on systems for small- and medium-sized panels for mobile devices



Sales focused on products for large panel TVs, but sales also seen for products for medium-sized TVs.



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Disclaimer

The contents of this presentation were compiled based on information readily available at the time of this presentation. Outlooks and other forward-looking statements are subject to change based on many uncertain worldwide factors including but not limited to market conditions, competition as well as semiconductor / LCD industry trends. Accordingly, please take note that the actual performance of the Company may vary considerably from the information and statements made in this presentation.

